



MCDADE & COMPANY
REAL ESTATE APPRAISAL

Dallas Office
17754 Preston Road
Suite 200
Dallas, Texas 75252
Phone: 972.818.5100
Fax: 972.818.5100

Austin/San Antonio Office
1104 South Mays Street
Suite 217
Round Rock, Texas 78664
Phone: 512.257.7100
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INTRODUCTION PACKET

For your information, we have enclosed our company information and personal qualifications. C.L. McDade & Company is a real estate appraisal firm engaged primarily in the valuation of commercial and residential properties. We can offer our services throughout the Dallas/Fort Worth Metroplex, and the Austin/San Antonio markets, as well as throughout the Southwest. Our appraisal reports are prepared on time, reflective of current market conditions and completed on a competitive fee structure.

Our reports utilize modern appraisal techniques, theory and reporting formats (narrative or form). Due to the changes in USPAP, we can provide you with several reporting options which are now available and also be in compliance with FIRREA and FNMA/investor underwriting criteria. Our discounted cash flow projections, risk sensitivity analysis, and development feasibility models are completed by the use of Argus. Our areas of practice include:

- ◆ Real Estate Appraisals
- ◆ Feasibility and Marketing Studies
- ◆ SBA Real Estate Valuations
- ◆ FNMA/DUS Appraisals
- ◆ Litigation Valuation/Expert Witness Testimony
- ◆ Appraisal Review - Commercial and Single Family
- ◆ Construction Inspection/Draw Analysis

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We are knowledgeable and qualified to perform appraisals on a myriad of properties with the majority of our work being completed in the Southwest Region of the United States. In the past, Mr. McDade has testified in court for RTC, FADA/FSLIC, and various regional-based financial institutions. He has qualified as an expert witness in the U.S. Federal Bankruptcy and District Courts, and is a state certified general appraiser in Texas with reciprocal agreements available with any other state.

C.L. McDade & Company was organized on September 1, 1988 in Dallas, Texas. We are approved as qualified appraisers by a majority of the Dallas/Fort Worth area and Southwest regional banks. The firm has an MAI, several state-certified appraisers and a construction draw/inspection expert on staff.

Enclosed are the following items that will enable you to perform your due diligence in reviewing our firm:

1. Introduction to our company
2. Appraiser's qualifications
3. Reference list of lender and institutional clients
4. Copy of Appraiser State Certification License

Thank you for taking the time to review our qualifications. Please contact us for any additional information.

Sincerely,



C. Lance McDade, MAI
State Certified TX-1320683-G
mcdade@clmcdade.com

CLM

Attachments

**QUALIFICATIONS OF THE APPRAISER
CHRISTOPHER LANCE MCDADE, MAI**

Mr. McDade is President and Owner of C.L. McDade & Company with offices serving the Dallas/Fort Worth Metroplex, Austin and San Antonio markets. He has been active in the real estate industry since 1980 and in the appraisal of real estate since 1982. C.L. McDade & Company is a real estate valuation and consulting firm that was established in 1988.

Mr. McDade has specialized in the valuation of investment grade real estate, primarily for regional and local financial institutions as well as federal regulatory agencies, pension fund trusts and insurance companies. He has qualified as an expert witness in U.S. Federal Bankruptcy and District Courts in Dallas, Grayson, and Tarrant Counties.

Professional Affiliations:

Member – Appraisal Institute (MAI)
State Certified General Real Estate Appraiser - State of Texas Certificate TX-1320683-G
Affiliate, Greater Dallas Association of Realtors, Inc.

Education:

Bachelor of Business Administration - Finance, Texas A&M University
Completed all required courses for the Appraisal Institute
Real Estate Related Seminars (most recent) –
7 Hour National USPAP Update Course – April 2009
Valuation of Green Residential Properties – December 2008
Supervising Appraisal Trainees – November 2008
Professional's Guide to URAR – December 2007
Analyzing Distressed Real Estate – December 2007
What Commercial Clients Would Like Appraisers to Know – December 2007
Residential Design and Functional Utility – November 2007
Appraisal Operation – October 2007
USPAP Update Course – May 2007
Restaurant Valuation – February 2007
Subdivision Valuation – October 2006
Scope of Work – September 2006
CT – New Technology – September 2005
Course 420: Business Practices and Ethics – June 2005
National USPAP Online Equivalent Course – December 2004
Feasibility, Investment and Option Value – January 2004
Overview of Real Estate Principles – June 2003
Small Hotel/Motel Valuation – November 2002
Code of Professional Ethics – November 2002
Real Estate Fraud – November 2002
Blueprints and Specifications – June 2002
GIS Application for Real Estate - March 2002
Analyzing Operating Expenses – February 2002
Using Your HP12C Financial Calculator – June 2001
Course 420: Standards of Professional Practice, Part B – March 2001
Internet Search Strategies – January 2001

Clients Served:

Sovereign Bank – Dallas, Austin	One World Bank
Bank of America – Dallas, Charlotte	T Bank
SNB Bank of Dallas – Frisco, Stillwater	Frost Bank – San Antonio
The American National Bank – Plano, Terrell	First Bank
Prosperity Bank – Dallas, Houston, Austin	RBC Bank – N.C.
Wells Fargo Bank	1 st Independent National Bank
Northern Trust Bank – Dallas, Chicago	IronStone Bank – North Carolina
JP Morgan Chase Bank – Dallas, Houston	Golden Bank – Houston, Dallas
Bank of Texas	1 st International Bank, Plano
Coppermark Bank – Oklahoma, Texas	Independent Bank – McKinney
BB&T Bank	GE Capital
ViewPoint Bank	Inwood National Bank
CIT Small Business Lending – Dallas	United Texas Bank
Professional Bank	MetroBank – Dallas, Houston
First National Bank – Dallas, Omaha	Compass Bank – Dallas
Capital One Bank – McKinney, New Orleans	LegacyTexas Bank – Plano, Dallas
North Texas Certified Development	Amegy Bank
North Dallas Bank – Dallas, Plano, Irving	F&M Bank
Regions Bank – D/FW Market	Park Cities Bank
Texas Capital Bank – Dallas, Austin, San Antonio	Bank of the Ozarks
Parkway Bank – Plano	Signature Bank – Dallas
Wing Lung Bank – Hong Kong, Los Angeles	BMC Capital
City Bank of Texas	Highlands Bank
CBRE – Melody Capital Markets	Comerica Bank
Cornerstone Bank	NorthMarq
PlainsCapital Bank	First Horizon Bank
American Bank of Texas - Sherman	First United Bank
Town Center Bank	ABC Bank – Plano
NexBank	Fidelity Bank
Pegasus Bank	Tolleson Bank
Town North Bank	Texas State Bank
Vision Bank Texas	Zions Bank – Salt Lake City

Real Estate Valuation and Consulting Services:

C.L. McDade & Company is a full service real estate appraisal consulting firm specializing in the valuation of commercial and residential properties and litigation valuation. With offices in Dallas, Austin and Houston, our company provides valuation services on office buildings, retail shopping centers, office/warehouses, hotel and motels, apartment communities and vacant land. In recent years, we have completed litigation assignments on condemnation, right-of-way and ad valorem tax issues. Our residential staff provides appraisal services on existing and proposed single residences and 1-4 unit multifamily housing. We have developed a strong expertise in preparing appraisals on acquisition/development loans, primarily single family residential subdivisions and feasibility studies for proposed motel/hotel projects. Our consulting experience centers in the evaluation of distressed real estate portfolios for our institutional clients and

REFERENCES
C. LANCE McDADE, MAI

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Local

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SBA Lenders

Bank of America
Parkway Bank
Comerica Bank
North Texas Certified Development
Independent National Bank
Zions National Bank
Southwest Bank
LegacyTexas Bank
Bank of the Southwest

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